

# Experience a new Export processing strategy

The Red Synergy

# Our client

Walking on water without getting your feet wet can be done thanks to breakthrough technology. Our client is a high-tech company specializing in **advanced waterproof materials**.

WOW!

# Client's needs

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The client was seeking assistance to:

- ➔ **Minimise the tax impact** of its export processing business.

This is a  
**BIG** deal

# Red Synergy's advantage

The client turned to RS for:

- ➔ An effective field research. The project was in fact a **multi-disciplined** task involving customs, logistic agents, banks and legal consultants.

Walk the  
**extra** mile...

# Our approach

This is what we did:

- ➔ Employed a **modular** approach, dividing the research into different components and allocating tasks to different professionals.
- ➔ Conducted an analysis of the client's legal, tax and logistic structure.
- ➔ Researched with customs and customs agents what alternative models would optimise duties and VAT.
- ➔ Verified the impact of a new logistic flow on the overall costs.
- ➔ Delivered a new **re-engineered** structure consistent with local regulations.

...From here  
to there!

# Outcome

This is what happened:

- ➔ Using a project management approach, RS ensured a **comprehensive view of the issue**.
- ➔ RS delivered a solution which, **at zero cost**, allowed the client to **reorganize its system**.
- ➔ Dealing with this **client's sophistication** led to more demanding assignments. The team significantly deepened its knowledge of Chinese Customs processes while carrying out the necessary research to complete the project.

An **indelible**  
memory!

This is based on our understanding of relevant PRC Law and practice and our experience in representing foreign companies in their business activities in the PRC. As a foreign company we are not authorised to practice law in the PRC and cannot express a formal legal opinion on PRC law. The application of PRC laws and policies regarding the activities of foreign enterprises in the PRC is constantly evolving.